

# WHAT TO SEEK IN A NEW IT PARTNER

HERE ARE 10 ATTRIBUTES TO LOOK FOR WHEN SELECTING YOUR NEXT IT PARTNER:



PROVIDES STRATEGIC ACCOUNT PLANNING



BUILDS A FOUNDATION OF SECURITY



FOSTERS A LONG-TERM RELATIONSHIP



CONDUCTS QUARTERLY BUSINESS REVIEWS (QBR)



IS RESPONSIVE TO CHANGING NEEDS



ADOPTS AN AGILE PROJECT MANAGEMENT APPROACH



OFFERS A BROAD PORTFOLIO OF CAPABILITIES



STAYS CURRENT WITH WORKFORCE TRENDS



TAKES AN OUTCOME-ORIENTED APPROACH



OPTIMIZES VALUE + MEASURES SUCCESS

